

## Example of Enterprise Solutions Architect Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of enterprise solutions architect. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for enterprise solutions architect

- Support the implementation of the global SAP / OpenText content management solution, across all SAP processes areas
- Supporting pre-sales and 'pitch' activity by providing technical and solution expertise to the sales team, and participating in sales calls to clients
- Developing architectural solutions in collaboration with clients
- Reviewing and validating solutions produced by clients
- Working with the teams on design and estimation tasks and coaching continuous improvements
- Mentoring teams to improve their technical ability and best ways to utilize the agile process on client engagements
- Demonstrates understanding of DQ's goals and objectives and customer business needs by using IT methodologies to ensure appropriate solutions are implemented
- Develops/Maintains "Best Practices" policies/procedures for the technical implementations developed within the DQ enterprise
- Performs initial design, problem solving and reviews of software architecture that conforms with the strategic direction of DQ
- Performs analysis oversight during detailed design of systems that conform with the strategic direction of DQ

## Qualifications for enterprise solutions architect

- Detailed understanding of Server and Storage System hardware architectures, performance optimization, and system level trade-offs
- Direct customer interaction experience required, including one-on-one or group customer interaction working independently with teams to set engagement strategies and influence key decision makers at all levels
- Self-starter, networker with a positive can do attitude, solid interpersonal and written communications skills, not afraid to jump-in and help
- Demonstrated ability to quickly understand a rapidly changing and complex market dynamic, identifying identify trends, opportunities, and key industry partners / technologies
- A solid business acumen is a must
- An ideal candidate will demonstrate direct experience in SAN, NAS, and scale-out storage system architectures, optimizing server and storage performance, SSD functionality, SSD performance testing methods, system reliability, and competitive SSD products