



# Example of Engineer, Sales Job Description

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Our growing company is searching for experienced candidates for the position of engineer, sales. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for engineer, sales

- Maintaining and retaining an existing client base in the region of South-West France
- With technical and marketing support you will be responsible for sales activities in the field of filtration in general
- Providing a personalized solution both technically and commercially to customers
- Sales of "medical disposables"
- Projects a positive, friendly and professional image on behalf of the organization
- Maintain business relationship with customers and end user under sales area responsibility
- Make sales visit plan to own customers and update the customer data base
- Find business opportunities and new prospects to expand market coverage area
- Identify new business opportunities and prospects towards business strategy
- Achieve sales targets, revenue and margin that have been set

## Qualifications for engineer, sales

- Minimum 5 years industrial product sales experience
- Outstanding professional, sales, and technical capabilities
- Experience in HTML, CSS, JavaScript, SQL a plus

- Ability and willingness to travel interstate