



Example of Engineer, Sales Job Description

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Our innovative and growing company is hiring for an engineer, sales. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for engineer, sales

- Coordinate training programs for customers, sales people, and in-house staff
- Provide day-to-day technical information for leads, quotes, and orders
- Assist with product promotional and advertising activities
- Coordinate applications training for customers, sales staff, and in-house personnel
- Travel to customer sites to support system training
- Performs needs analyses for the Company and its customers, and develop
- Prepare sales plan using company tools, perform regular status review and propose recovery plan in case of potential order shortfalls
- Manage administrative procedures in sales processes and supports collection and project management activities
- Key point of contact for clients, answering queries, providing technical advice and new product introductions
- Prepares cost estimates by studying/reviewing drawings, plans, RFI/RFQ's, SOW and related customer documents

Qualifications for engineer, sales

- Eligible for US employment
- Up to 80% weekday travel
- Act with integrity, demonstrate adaptability, and develop self through learning and feedback

- Strong technical acumen / aptitude