



Example of Engineer, Sales Job Description

Powered by www.VelvetJobs.com

Our company is growing rapidly and is hiring for an engineer, sales. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for engineer, sales

- Provide Sales Operations and Sales leadership regular reporting on the Complex Sales funnel and SE role in helping Account Executives achieve revenue targets
- Maintains log, status, and control over customer RFQ's and quotations in our CRM program
- Assist Marketing & Sales Manager in developing quotations and sales strategies
- Maintain sales/job files
- Work with customers in answering questions on quotations
- Assist Marketing & Sales Manager in closing orders as required
- Support the Regional Sales Managers and sales Representatives
- Other functions or assignments as may be assigned from time to time
- Pursue and acquire new customers by promoting the value of our brand product solutions
- Penetrate/Develop existing customers towards a broad range of branded products

Qualifications for engineer, sales

- Business minded focus, understanding the implications of business decisions
- Very good PC skills with an emphasis on Excel
- Experience in multinational companies is an additional advantage
- Fluent English, CET 4 plus

