



# Example of Engagement Manager Job Description

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Our innovative and growing company is looking to fill the role of engagement manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for engagement manager

- Delivery Ownership — managing and inspiring cross-functional teams both internally and externally, ensuring timely and commercially successful project delivery
- Rapid Knowledge Discovery — developing a rapid understanding of commercial and operational context for each project, partnering on research agenda and quickest path from ambiguity to understanding
- Outcomes Obsession — helping shape the development of products and businesses that lead to disruptive growth
- Provides validation of testing
- Develop and manage a strategic development plan for your customers, including identification of opportunities for growth
- Manage project to schedule, budget, and deliverables (planning, change management, scheduling, status updates, milestone reviews)
- Building key relationships with the Territory and Enterprise Account Sales teams
- Analyze landscape in innovation focus areas
- Developing relationships with clients and teammates in which they see you as a reliable, committed, and trusted partner
- Provide scoping, planning, cost estimating, and pricing of PS engagements in conjunction with the PS Partner

## Qualifications for engagement manager

- Strong professional track record in management/strategic consulting or branding/marketing mgt role
- Ability to speak foreign languages a plus
- Located in New York – some travel may be required
- Strong professional track record in management/strategic consulting and/or in a brand/marketing management role in a leading customer centric company