Our innovative and growing company is looking to fill the role of educational. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

## **Responsibilities for educational**

- Lead presentations and facilitated discussions for executive- and board-level audiences ranging in size from 20 to more than 500 people, detailing the major findings of our research
- Serves as a back-up for any sales-related activities for Canada (not limited to agent sales)
- Contribute to the design and development of new outreach programs
- Responsible for constantly aligning the BU IGT-S Education Portfolio between market and BU clinical education team to determine the appropriate "packages" required by/per market to sell and drive the education service revenue
- Strategizes and implements specific governance model between the various internal stakeholders in Business & Markets and is pivotal in prioritizing and aligning the BU education portfolio
- Aligns BUs and market inputs and implements education strategy across BMC
- Responsible for analysis of current situation and spokesperson towards the SVAL with regards to it's proposed platforms, processes and methods
- Drives quality improvements, cost efficiencies, and standardization around handover training/education delivered with products, in close collaboration with the clinical education team
- Aligns the organization around education business (handover, entitlements, value added clinical education offering) – strategy, content, sales, operations, delivery

## roadmap

## **Qualifications for educational**

- Advanced graduate degree in education or a related field
- Must be an LCSW, LMSW-CC, LCPC, LCPC-C, LMFT, or LMFT-C
- Working knowledge of applicable regulatory guidelines, to include ACCME, AMA, FDA, OIG and PhRMA
- Excellent proficiency in MS Office/Outlook
- Proven team player with ability to collaborate across departments work independently
- Must be self-starter with ability to establish a daily prioritized routine