Our company is looking for an ecommerce retail. To join our growing team, please review the list of responsibilities and qualifications.

**Responsibilities for ecommerce retail**

- Led complex projects/programs from design and development to production
- Make or manage timely decisions to ensure project success
- Manage task priorities and schedules
- At a category level, develop sales, gross margin, and inventory plans that support the division’s objectives
- Develop, execute, and communicate strategic merchandise financial plans that support the division’s financial, product, and marketing objectives
- Maintain OTB worksheets for pre planning and in season
- Present and provide information and strategic initiatives to upper management
- Analyze and prepare hindsight documents to measure past performance to build future buys
- Analyze and communicate pricing and promotional strategies measuring past performance while building future opportunities to drive sales and maximize inventories
- Identify and communicate potential inventory liabilities opportunities with courses of action

**Qualifications for ecommerce retail**

- Potential travel both domestic and international
- 10 years of professional experience in analyst relations, PR, agency or product marketing in a B2B or B2C technology marketing environment
- 7+ years of analyst relations experience directly interacting with Gartner,
• Track record of global industry analyst relationships leading to influence and published results including Magic Quadrants and Waves
• Strong technical and retail business background with the ability to link the two in ways that are meaningful to the technology analyst community
• Must be driven to excel and succeed, taking full ownership for his or her success