Example of Division Manager Job Description



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Our innovative and growing company is searching for experienced candidates for the position of division manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for division manager

- Oversee the management of all student, fellow, residency related activities and graduate program administration
- Leads the distribution teams within the assigned division(s) leading change, ensuring proper coaching, training, performance management, and talent management to achieve company goals
- Collaborates with division functional management to develop and execute overall logistics strategy ensuring alignment with competitive business strategy
- Partners with the Operations Director for divisional plants to ensure supply chain strategies and synergies are optimized between plant operations and logistics operations
- Partners with General Manager and division sales team to secure/coordinate new customers, support promotions for increased business, and address service issues with customers as appropriate
- Ensures all direct reports understand, cascade and achieve the logistics goals and key metrics
- Understands and drives productivity initiatives, efficient routing maxims, overall cost conscious culture
- Owns Safety Culture, ensuring safety strategies and tactics are employed as required and overall safety results improve year over year
- 5-10 years managerial experience in distribution, transportation or logistics for multiple sites / territories
- Daily and Weekly Division level emails (production updates, important

Qualifications for division manager

- A degree or equivalent in Engineering, Computer Science, Business
 Management or a related field and 6 years of progressive professional
 experience in business systems analysis, information technology systems
 analysis, Program Management or related positions
- Prior experience should preferably include systems and/or business analysis including eliciting and articulating requirements
- Track record of success in defining and driving successful adoption of new initiatives
- Demonstrated skills as a receptive listener, influential and persuasive and seeks to understand the differing sides of each situation
- Advanced application of basic financial concepts to solve problems, prepare reports for analysis, and plan/forecast operational data
- Advanced analytical skills including strong attention to detail, ability to compile information requiring combinations of data from multiple sources with the ability to critique and interpret data formulate sound decisions