Example of Division Manager Job Description



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Our company is searching for experienced candidates for the position of division manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for division manager

- Strategic understanding of the photonics industry with suppliers, competitors, and customers
- The individual will interface with both the supplier and customers and needs to have good interpersonal skills
- Offer new, innovative and entrepreneurial ideas and suggestions for improvement
- Direct staff, including managerial staff, and provide leadership to achieve goals and vision of the organization
- Partner with Chief and DFA in working with Hospital(s) and Clinics to develop business plans and programs
- Represent the unit's needs in regard to research, clinical and service facilities, negotiate on behalf of the unit's current and future needs with the school and hospital(s)/clinic administration
- Independently initiate and create strategic plans for division(s) managed
- Ensure the financial success of the division
- Manage and coordinate grants and contracts for the division
- Make recommendations for changes in staffing, facilities, health and safety compliance, finance, technology and/or administrative functions

Qualifications for division manager

- Proven solid architectural and design skills
- Community visits should be conducted at least once a year

- Self-starter with initiative to achieve established goals
- Excellent people skills and excels in public speaking and educating others on the wide range of investment options available
- Ability to be perceptive and persuasive