



# Example of Director, Strategy & Business Development Job Description

Powered by [www.VelvetJobs.com](http://www.VelvetJobs.com)

Our innovative and growing company is looking to fill the role of director, strategy & business development. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for director, strategy & business development

- Develop global market intelligence to support strategy
- Lead multiple large, complex and/or highly-visible program that have significant financial, reputational or regulatory risk, and requires deep and broad subject matter expertise (and the willingness to learn / dive into new content areas)
- Lead the creation of governance framework, tools, and common methodology for program management office (and for use across project management efforts supporting the program, as appropriate)
- Work with strategy leads, controls, and other partners to design and implement governance / control points / proper documentation needs for newly developed business processes
- Directs cross-organizational program teams through project lifecycle from ideation to project execution, including executive approval and multiple demand management processes, and ensures quality and timely completion of efforts
- Responsible for successful execution of each program in the strategic portfolio, including quickly escalating key issues/recommendations to senior management for resolution
- Create and manage communications, execution and workstream infrastructure to support multiple programs
- Create and lead cross-program issue escalation and monitoring process

- Builds a cohesive team through strong communication, team involvement, and strong leadership
- Oversight / coordination of key inputs required from the business for approvals processes (e.g., NBIA) and ongoing support of business management activities, including liaising with Finance for budget, change management processes

## **Qualifications for director, strategy & business development**

- Be deeply quantitative and analytical
- Have strong technical skills across the Microsoft suite of products
- Be an excellent communicator, who can distill complex ideas into simple structures and explanations
- Be a team player who is both highly consultative and decisive
- Be a passionate music fan
- Experienced digital media and/or music professional with at least 7 years of strategy experience