



Example of Director, Revenue Management Job Description

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Our innovative and growing company is hiring for a director, revenue management. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for director, revenue management

- Responsible for the Regional Office's utilization and effective use of the company's anesthesia practice management information system
- Oversee a team of 20 individuals including the Manager, Account Services, Manager, Revenue Analysis, Manager, Billings and Accounts Receivable Manager and their respective teams
- Liaise with Sales, Account Management and Professional Services teams to ensure seamless processing of invoices from Order Entry to collection
- Audit, analyze and evaluate revenue transactions to ensure accuracy and compliance with GAAP
- Oversee annual revenue audit process
- Oversee annual customer price increases
- Perform detailed review of team analysis and provide recommendations supported by accurate analysis to Senior Management
- Make recommendations regarding allowances and other provisions
- Oversee collections team and lead them to achieve DSO and other KPI's
- Oversee reporting of team KPI's health of Accounts Receivable to Senior Management

Qualifications for director, revenue management

- Degree holder in Hotel and Business Administration

- Leadership skills and adaptability
- Revenue management skills
- Local package will be offered to the successful candidate
- Strong leadership skills and commitment to a team approach