



Example of Director Merchandise Planning Job Description

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Our growing company is looking for a director merchandise planning. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for director merchandise planning

- Global Brand Planning Seasonal Strategy, Financial and SKU Target Setting
- Oversee category-management based teams of Replenishment Analysts and Merchandise Planners to enable the business capabilities to have the right product in front of the right customer at the right time
- Lead Academy's strategic merchandise planning processes and inventory levels from vendors through the distribution channel to stores to drive sales and profitability targets
- Achieve sales, profit and inventory related objectives through efficient planning and analysis for a specific category
- Build and maintain cross-functional partnerships across Stores, Distribution, Logistics & Merchants
- Guide teams through a category-specific strategic line review process to facilitate execution of its assortment plans, financial plans, store space instructions and store allocation parameters
- Guarantee effective fulfillment and reduction of out-of-stocks through standardization of replenishment and allocation methods and best practices
- Validates market research insights are incorporate into the assortment process
- Improve and empower merchant decision-making and inventory performance through merchant, planning and allocation reporting on key metrics such as sales, turns, in-stock, aging and network balance
- Responsibilities may change

- Detail-oriented, results-driven, highly motivated, and entrepreneurial
- Ability to collaborate, negotiate with and influence peers, members of a cross-functional team and senior management
- JDA Enterprise Planning & Allocation knowledge preferred
- Proficient in MicroStrategy or data warehouse systems
- MS Office Programs (Word, Excel, PowerPoint and Access), POG systems
- Minimum 8-12 years of progressive experience overseeing planning and inventory in a retail environment with a high growth retailer