



# Example of Director Merchandise Planning Job Description

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Our company is hiring for a director merchandise planning. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for director merchandise planning

- Oversee the development of analysis, and revision of category plans for sales, margin realization, and inventory
- Oversee and approve plans related to merchandise selection, distribution and exit of businesses
- Build, cultivate and lead high performing, engaged, and winning Planning & Allocation organization
- Duties may change
- Establish and maintain commercial relationships with the SLT and Chief in Tower
- Take responsibility for the definition and management of IT budgets in support of the roadmap
- Lead the technology innovation into the tower by keeping aware of technology changes
- Be a trusted advisor to the Client Chief and their Exec team and be the IT lead on highly confidential or commercially sensitive projects
- As a leader on the merchandising team, responsible for leading and/or participating on various project teams
- Hire, train, and develop merchandise planners in division

## Qualifications for director merchandise planning

- Experience analyzing reports and data to make decisions that will positively impact the business

- 12+ years working experience in functional/technical/application management, including all aspects of process development and execution
- Experience with similar retail applications is a must
- Knowledge of financial concepts, including ability to manage an operating budget
- Ability to effectively recruit, assess and develop personnel