



Example of Director, Distribution Job Description

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Our company is looking for a director, distribution. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for director, distribution

- Launch / oversee the operation of platform changes / new platform services in the UK and Ireland
- Operate as Turner's expert Turner's key Platform clients and present the Turner product to the client regularly
- Communicate developments in the UK platform and distribution landscape to Turner stakeholders
- Identify and analyse Business Development opportunities within existing Platform partnerships and use localised knowledge to quickly assess the commercial viability of opportunities/projects
- To lead/participate in cross-Turner project teams to deliver Distribution projects
- Support Nordics distribution initiatives and strategic projects
- Provide functional and technical expertise and application leadership on projects involving the Manhattan distribution systems including warehouse management (WMI) and labor management
- Provide expertise on Manhattan's systems integration with other internal and external systems
- Provide global support and service for the existing Manhattan warehouse management system to the internal business community
- Recommend and lead the design, development, implementation, and support efforts of new initiatives, enhancements, new functionality, or integrations with and within the Manhattan Warehouse Management system

Qualifications for director, distribution

- To provide support, as required, to the President of Distribution and EVP of Distribution
- To monitor and plan the setting of release dates in the specified territories for each title in liaison with local territory management – always in accordance with international and regional strategy (as communicated by the President, EVP and SVP EMEA) by title
- To oversee the monitoring and approval of film rental terms for individual films and to contribute to the on-going discussion of general policy regarding film rental terms charged for UPI product
- To approve territory financial release strategies (today known as TCRs – territory contribution reports) on MIDAS (or other designated system) in accordance with agreed parameters, as co-ordinated with the SVP EMEA distribution, with relevant contacts in the Marketing and Finance departments
- To work with local territory management to ensure the optimal breadth and scale of release in terms of site and screen coverage for each of the films in UPI line-up
- To oversee and check key reports from local territory management and to ensure head office management information systems are always current