



Example of Director, Development Job Description

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Our company is growing rapidly and is looking for a director, development. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for director, development

- Co-lead development of strategic growth plans for assigned markets in collaboration with Operations and New Business Development colleagues
- Canvas the ASC and surgeon universe in a given market to identify targets, meet with interested parties and establish relationships that can lead to partnership opportunities including acquisitions and de novo surgery centers
- Collaborate with Operations and other colleagues on the development of high value target physician opportunities with a specific focus on orthopedists, spine physicians and groups
- Lead direct prospecting efforts for key markets by ensuring the right processes are occurring to achieve desired results
- Assist the responsible Operations group in structuring the proposed transaction and managing the legal, compliance and executive approvals required
- Develop the business plan, executive summary and pro forma financial statements required to thoroughly evaluate the acquisition opportunity
- Make determinations and recommendations to the VP of Development and Operations group as to whether the proposed project is one that should be pursued
- Work with legal counsel on the execution of definitive transaction documents (e.g., Purchase Agreement, Management Agreement, and Operating Agreement) to support the successful execution of partnership opportunity
- Serve as the primary point of internal communication to home office departments about any pending transactions

solutions to problems faced in other territories

Qualifications for director, development

- Experience in change implementation, restructuring, organization design
- Solid knowledge of Saudi Labor Law
- Min Bachelor degree, CIPD other relevant qualifications would be an advantage
- Experience in GCC, ME region
- HPO
- Ensure that all design, tendering, contractor appointment and project execution is adequately