



## Example of Director, Clinical Job Description

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Our company is hiring for a director, clinical. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

### Responsibilities for director, clinical

- Recommendation of incentive and compensation plans for field nursing personnel
- Development and maintenance of relevant clinical education management policies and procedures
- Provide mentorship and coaching for all Clinical Educators
- Support and enhance each employees achievement and desire to attain career development milestones
- Effective and timely communication to clinical teams and the region as determined by VP, Regional Director and Clinical Director
- Management of the field budget and conscientious in the use of travel expenses of the clinical team
- Active involvement in the creation and implementation of the Global Sales Meeting and regional sales meetings
- Understand and have the ability to interact with the internal corporate processes and people required to create and implement successful Home HD Programs, patient growth, retention and product launches
- Responsible for strategic oversight for multiple therapeutic area products across portfolio for conduct of all Medical Affairs clinical trials/post marketing research and other Clinical Affairs activities such as steering committees, data safety monitoring boards, investigator meetings, and division meetings
- Oversee franchise clinical initiatives (program quality, tracking against financial targets, timelines, functional resource allocation in alignment with

## Qualifications for director, clinical

- 7 years technical and operational experience in planning, executing, reporting and publishing clinical studies in a pharmaceutical company or contract research organization or Academia
- Manage several trials in parallel with multidisciplinary trial teams in a matrix organization
- Demonstrates ability to establish strong scientific partnership with key investigators
- Resolve issues with minimal supervision and understand when to escalate
- Advanced knowledge of the assigned therapy area is desired, with the capability to interpret, discuss and represent trial or program level data
- Master's degree in Social Work from accredited School of Social Work and licensed as a LCSW