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Our growing company is searching for experienced candidates for the position of digital development manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for digital development manager

- Work directly with other Digital software teams to deliver high quality software features and updates
- Define the strategy and own the execution of it in your team
- Senior contact for key Australian Digital Customers
- Identify, document and track a clear pipeline of business opportunities across the Rail, Airline and ground transportation sectors split by country
- Create professional proposals in response to customer RFI's and RFP's and submit within deadlines laid out
- Become an expert and centre of excellence in digital publications within the organisation by educating and keeping abreast of changes in the industry
- Requirement to support as required in wider business development projects
- Commercial responsibility within the business for digital publications
- Develop a strong relationship with teams across the business to support and deliver new business activities
- Establish relationships and co-ordinate closely with publishers and publication circulation regulators

Qualifications for digital development manager

- Ability to travel to meetings, industry events and conferences
- 10 years of data or technology experience within of the Construction, Automotive, Aerospace, Telematics/GPS, Telecommunications or or related

- Good judge of top software engineering talent, and ability to grow their careers
- Experience with leading teams to build high-performance, highly-available and scalable distributed systems
- The ability to distill problem definitions and constraints from informal business requirements, deal with ambiguity and competing objectives