



# Example of Desk Strategist Job Description

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Our innovative and growing company is searching for experienced candidates for the position of desk strategist. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for desk strategist

- Presenting at internal Sales and Trading meetings
- Contributing to the team's short form market commentary
- Producing financial modeling
- Assessing relative value across capital structures
- Interaction with traders and key clients
- You will enable the Deal Desk APAC team to deliver the best possible service to our internal and external customers - across multiple markets and/or verticals
- You will ensure KPIs are being met and continuously find ways to improve via systems innovations, process improvements or better use of our resources
- You will support the APAC leadership team in driving system change, understanding market & team dynamics and proactively designing solutions to solve our biggest go to market problems from an order management perspective
- You will partner with Sales and other cross-functional teams including
- You will become an expert advisor to internal teams on media planning (pre-sales), pricing strategies, internal systems and the creation & execution of high value deals

## Qualifications for desk strategist

- Master's Degree or above in computer science/engineering, statistics,

- Good understanding of derivatives products in asset classes including rates, credit, foreign exchange, equities, and commodities
- Knowledge of financial markets, in particular, understanding of the futures market, and financial mathematics a plus
- Strong academic background in a relevant field - mathematics, statistics, engineering, or computer science, including a strong quantitative understanding of statistics and probability
- Extensive understanding of key analytics methods
- Practical experience in applying cutting-edge statistical techniques to large, complex datasets in order to solve business problems