



Example of Customer Service Sales Associate Job Description

Powered by www.VelvetJobs.com

Our growing company is looking to fill the role of customer service sales associate. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for customer service sales associate

- Mastering" the room product in terms of rates, layout and physical attributes, breakdown/configuration, benefits and amenities
- Upsell whenever possible to maximize on occupancy and revenues
- Handle any deviations in rate applications or reservation arrangements by keeping the reservations manager well informed
- To be aware of booked-out status and need periods to maximize sales opportunities
- Ensure that all reservations are entered accurately and work updates maintained consistently
- A base compensation package equivalent to \$1,820 per month
- Escalating Commission plan with every membership sold
- 10% commission plans all retail products
- Weekly and Monthly Bonus options
- Accrued Paid Time Off

Qualifications for customer service sales associate

- A dynamic, energizing environment where you're consistently challenged, never bored
- Training to help you grow and refine your sales and customer service skills
- Minimum 6 months "in person" sales experience
- Team player! No drama permitted

