



Example of Credit Products Job Description

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Our company is searching for experienced candidates for the position of credit products. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for credit products

- Lead and develop new credit products, services, and strategies in conjunction with other areas of the
- Reduce product cost, while maintaining acceptable asset quality and cost of credit characteristics
- Develop strong product support for Branch partners
- Work with the Directors, Credit Products, to further develop and execute the delivery of credit marketing strategies throughout the WM-UK business
- Participate in credit training sessions for client facing professionals and marketing events
- Conduct credit analysis and research on the performance of C&I borrowers to assess historical performance and future projections
- Conduct annual reviews (including handling a variety of system and procedural issues related to the borrowers such as internal grading, and other ad hoc projects) and manage the annual review process of the LFG's loan portfolio
- Draft pre-screen memos and present transactions to the Credit Department
- Assist Vice Presidents in preparing client marketing materials, counterparty due diligence, market research, as needed
- Provide guidance to the Analyst staff

Qualifications for credit products

- Understanding of Traded Credit Products

- Detail focused, numerically literate
- Strong analytical skills, demonstrating sound decision making abilities to identify problems and propose solutions
- Exhibit the initiative to raise issues to business partners and management when needed
- Ability to identify change and improve daily processes