



Example of Corporate Development Associate Job Description

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Our company is searching for experienced candidates for the position of corporate development associate. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for corporate development associate

- Develop and maintain financial models for (1) businesses the Company may launch, acquire, or divest
- Support the Corporate Strategy and Development team and senior management in mergers, acquisitions and other complex projects
- Refine and further develop fund-level analytic reporting
- Facilitate the firm's planning and implementation for adding complementary lines of businesses and asset classes
- Develop knowledge of key industry and competitive trends
- Assist with Strategic Game board Discussions on an ongoing basis during the Company's Annual Strategy Process
- Provide subject matter and commercial expertise in the sales process
- Support Sales and Marketing initiatives by networking and maintaining relationships at a senior level with existing key account clients and prospective clients and feeders, utilising professional networks to generate potential new business leads and opportunities
- Keep track of regulatory developments, both legal and fiscal and translate these into opportunities
- Active in supporting sales with the develop and maintainance of their network of intermediary relationships at the most senior level, within tax and legal advisory firms, asset managers, accountants, bankers and other advisors

- Bachelor or graduate degree and experience in either computer science or a quantitative discipline
- Undergraduate degree from top-rated university, or similar level of experience and skills
- Experience in a deal environment operational one where people leadership was required
- University Graduate – Business related preferred but not essential
- Strong aptitude for and interest in Technology
- Highly motivated individual who wishes to develop a Corporate / Operations Career