



Example of Consumer Retail Job Description

Powered by www.VelvetJobs.com

Our growing company is searching for experienced candidates for the position of consumer retail. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for consumer retail

- Provide the historical analysis in order to effectively build the range assortment plan
- Provide fact-based product input and proactively seek the feedback from internal and external stakeholders and come up with follow-up actions together with keys stakeholders
- Assist in running an effective store grading option planning in line with space management for the pre-season
- Assist in in-season focus 5 management including management of best sellers and worst sellers, in season stock cover management, in season reactivity and sales to space management
- Assist in the design of key merchandising reports on a weekly basis and when it is required
- Provide accurate analysis and data to allow decisions on promotional activities when it is needed
- Inventory management and allocation execution for the improvement of stock turn and sell thru
- Execute allocation and replenishment (A&R) for overall retail stores
- Prepare pre-visit performance reports for store visits when visiting the stores
- Lead and manage implementation of key strategic priorities in merchandising in line with the local and global well as the consumer direct merchandising framework

Qualifications for consumer retail

- Able to work as team to contribute independently
- Decide optimal sales ratios by size against the buy ratios both during and after the season to improve stock operation and maximize sales
- Develop and control continuously an effective store grading option planning in line with space management
- Lead fact-based product input and proactively seek feedback from internal/external stakeholders and come up with follow-up actions together with keys stakeholders
- Manage key merchandising performance indicators such as best sellers, worst sellers, in season stock cover management, in season reactivity, sales to space management and inventory management to improve sellthru