



Example of Consulting Leader Job Description

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Our company is growing rapidly and is looking to fill the role of consulting leader. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for consulting leader

- Effectively manage the Health practice's productivity (utilisation, new business development and formally assigned projects such as offering development)
- Manage the Health Practice's financials and operations, and be accountable for the Health Practice's ongoing forecast, pipeline, service-delivery performance and financial results
- Coordinate with human resources to ensure proper staffing actions, employee opportunities and career growth within the Health Practice
- Market new products and improve business relationships with existing and prospective clients as an Executive Sponsor, using cross-selling, consultative and other marketing techniques
- Demonstrate ability to attract high quality consultants into the company using own reputation, contacts, knowledge of discipline and marketing skills
- Strategically manage the Health Practice's offerings and develop operational enhancements within existing products to improve quality and increase productivity
- Lead and grow a high performing team of consultants
- Demonstrate the highest level of integrity and honesty
- Lead the development of a sales / growth strategy for the National practice
- Coordinate with technical leaders to identify key growth opportunities and foster them within the distribution channel

Qualifications for consulting leader

- Communication at all level of the organization
- Discuss and advise clients and customers on how to structure investments across different types of service such as acquisition, divestment
- Experience with financials and managing project budgets
- Proven relevant experience in healthcare, consultancy, or contract research organization
- Project Leaders require 5+ years of previous Regulatory Affairs Project Management experience