



Example of Consulting Director Job Description

Powered by www.VelvetJobs.com

Our company is growing rapidly and is searching for experienced candidates for the position of consulting director. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for consulting director

- Proven knowledge of Consumer Packaged Goods industry
- Develop business and deliver a full range of Credit & Incentive services to clients and prospects
- Use an established network of business relationships and distribution channels within industry groups to generate new credit & incentive opportunities
- Follow new and proposed legislative tax measures and programs at both the Federal and state levels to identify new opportunities for tax savings for clients
- Analyze and review federal, state & local tax returns to identify exemptions, credits and incentives, and corporate structures that can reduce a client or prospect's tax burden
- Hold training seminars on a regular basis to educate internal staff and stakeholders on credit & incentive opportunities for their clients
- Participate in consulting business development activities, including the writing of service proposals including technical and commercial methodologies, staffing and budgets
- Coordinate and communicate the results of engagements via written reports and oral presentations to client management and key stakeholders
- Maintain a senior consultant-level expertise and currency in industry leading information management technologies
- Develop, build and maintain client relationships

-
- Hands-on technical delivery experience in MAA
 - Significant experience either within the Jersey or Guernsey Commission, industry or a Big 4 firm/ mid tier accounting firm
 - Proven experience in the understanding and interpretation of regulation within the financial services industry and the implementation of solutions to address regulatory requirements
 - Clear, logical thought process, ability to arrive at and make decisions and articulate these clearly
 - Clear, logical thought process, ability to arrive at and make decisions and articulate these clearly
 - Ability to lead and manage day to day aspects of engagement activities and an ability to work with clients