



Example of Consultant, Product Job Description

Powered by www.VelvetJobs.com

Our company is growing rapidly and is looking to fill the role of consultant, product. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for consultant, product

- Develop, manage and execute a demand forecasting process
- Maintain Payment Card Industry Data Security Standards compliance
- Develop and implement a Vendor Scorecard Process that measures vendor performance and provides for regularly scheduled communication of the results with the vendor and actions for improvement when needed
- Lead end-to-end product implementation design and validation through full life cycle including client consulting, analysis, detailed design, configuration, testing, and launch
- Lead/Facilitate client workshops and discovery sessions to drive outcomes and decisions around program implementation
- Participate in testing, including guiding test strategy to meet solution and integration scenarios
- Collaborate and drive activities with a variety of teams including program managers, product managers, technical architects, database developers, and operations engineers to execute against delivery plan
- Collaborate with product teams on validating and aligning client specific requirements around product enhancements
- Partner with creative and digital marketing team to ensure a contemporary, elegant customer experience that meets the client's brand and program objectives
- Cultivate relationships and collaboration with our 3rd party integration partners to successfully deliver on the client's "ecosystem" solution

-
- Develop GTM (go-to-market) plan to enable market adoption of the roadmap and work with all relevant teams to ensure execution
 - Experience driving software design, development and marketing
 - A premier communicator with exemplary writing skills and an ability to make very complex concepts and offerings simple and intuitive
 - Desired implementation experience of data protection products
 - 10+ years of relevant business experience in the IT industry (Sales, Sales Operations or Product Engineering) – sales experience strongly preferred
 - Proven ability to operate successfully in high-stress environments