



Example of Commodity Leader Job Description

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Our innovative and growing company is hiring for a commodity leader. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for commodity leader

- Develop, track, and maintain back margin opportunities with vendors for locally negotiated rebates
- Responsibly manage the allocation of rebate funds to the sales team as required
- Analyze historical data to determine if current cost structure is competitive
- Load sell pricing to support all cost reductions and maximize margin opportunities
- Analyze vendor quotations to determine item and customer coverage percent and take an active role in increasing our coverage rate
- Manage local "into-stock" cost files for the country
- Assist the sales team with new pricing and rebate load requests
- Manage monthly rebate and pricing expirations and renewals
- Monitor monthly override reporting to identify pricing opportunities
- Continually improve overall profitability each year

Qualifications for commodity leader

- Business acumen, strong communication and negotiation skills, Leadership, creative, presentation skills, patient, influencing skills, Results driven, action oriented, comfortable with ambiguity
- Experience with project management software project management understanding a plus
- 4 year degree or equivalent experience is required

- 10 + years of experience in a fast paced, high volume logistics environment
- Advanced knowledge of small parcel shipping and 3rd party logistics providers