



Example of Commercial VP Job Description

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Our growing company is hiring for a commercial VP. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for commercial VP

- Perform tasks and become knowledgeable of the CCB risk reporting portal which is BCBS compliant and the delivery platform for risk reporting
 - Analyze reports to identify key risk drivers (KPIs and KRIs), concentrations and trends within the DCS portfolio, and potential impacts (risks & opportunities) to the DCS business
 - Provide ad hoc reporting & analysis to support to DCS Risk management requests
 - Ensure quality of underwriting including identification of strengths, weaknesses and appropriate mitigation strategies for new lending opportunities
 - Ensure appropriate application of credit policy in analysis and address escalations to Relationship Manager, Portfolio Manager and/or Credit Administration Officer (RM/PM/CAO)
 - Review Underwriting and Credit analysis to ensure thorough and complete underwriting prior to submission to Relationship Manager, Portfolio Manager and/or Credit Administration Officer (RM/PM/CAO)
 - Monitor portfolios to ensure early identification of emerging issues/problems, and address in underwriting
 - Review simple approvals completed by Credit Specialists for completeness and underwriting quality
 - Identify and elevate credit concerns as soon as detected
 - Make recommendations on credit approval items to improve or enhance deal structure when appropriate
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- Fluent in spoken and written English and local language as well
- International mindset with the ability to operate effectively in a diverse, multi-cultural and fast paced environment
- Go get attitude together with a customer focused mindset
- A minimum of two years of direct experience with commercial office furniture vendors is required
- Outstanding interpersonal and communication skills (verbal and written) with the ability to successfully communicate with clients at all levels of the organization, vendors and team members
- Able to adapt and prioritize, meet deadlines, and thrive in a fast-paced environment