



Example of Commercial Accountant Job Description

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Our growing company is looking to fill the role of commercial accountant. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for commercial accountant

- Management/ownership of commercial data
- Preparing month end positions for customer trade and marketing spend
- Support the Financial Controller by helping to prepare management reporting for the business - sales reporting and management accounts
- Prepare and post trade spend and marketing accruals for inclusion in the monthly management accounts, understand actual trade spend costs and report variances on these
- Assist the Head of Accounts in developing modelling and tools to better understand Client profitability, including the impact of various pricing options and matter management effectiveness
- Working closely with commercial team, establishing a detailed financial controls framework and delivery of effective management information system
- Responsible for monthly management accounts
- Responsible for balance sheet reconciliations and review of same
- Preparation of annual budget and rolling forecasts
- Assuring that processes in all areas of responsibility are adequately and effectively controlled and documented and that effective change management is in place

Qualifications for commercial accountant

- Strong Excel skills including vLookups, pivot tables, linked spreadsheets,

- 4-5 years post-qualified experience in a commercial business - ideally a large manufacturing / sales environment
- ACMA, ACA
- Advanced excel skills, including pivot tables, vlookups, macros
- Qualified accountant with min 2 years post qualification experience
- Self-motivated individual who enjoys a challenge