



Example of Cloud Solutions Job Description

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Our company is looking for a cloud solutions. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for cloud solutions

- Lead a teams for validating an entire Cloud solution with FPGA silicon, FPGA software & FW ingredients in a platform representative of Cloud customers and additionally in few cases directly on customer platforms life cycles
- Develop platform level use cases, replicate and/or reuse customer design/collaterals to enable faster TTM
- Collaborate with Customer Engineering Group, Business Unit and Manufacturing for assurance that our products are compatible with the system architectures envisioned and implemented by customers and ecosystem partners
- Engage and work closely with managers of Board, System Validation and Electrical Validation engineering teams
- Steer our engineering teams with consistent priorities, and clearly communicate status on project commitments to top management
- Collaborate with IP engineering, HW engineering, Software Engineering teams of PSG in terms of driving continuous improvement in platform engineering methodologies
- Manage complex programs of global scope and impact through all phases of product
- Design and architect scalable, distributed on-prem and cloud-based Services and Applications that integrate across different technologies
- Provide comprehensive architectural support to development staff at the highest technical level for all aspects to ensure proposed solutions are

- Analyze complex functional and non-functional requirements and make appropriate design adjustments, provide effort estimates to support project management

Qualifications for cloud solutions

- Effective communication skills via phone, email, and in-person
- Indoor climate-controlled work environment with mild to moderate ambient noise
- Majority of time is spent sitting at a desk or driving to and from sales appointments or prospecting buildings, industrial parks, and other SMB-rich environments
- Ability to sit for extended periods of time and manipulate a computer keyboard, mouse and telephone
- Occasionally may be required to lift from 10 to 15lbs
- B2B sales experience with a proven track record of success is required