Our growing company is searching for experienced candidates for the position of cloud solution architect. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for cloud solution architect

- Design, develop, troubleshoot and debug software programs for databases, applications, tools, networks
- Foster an environment that encourages deep community participation, an appreciation for capturing and sharing customer insight, thoughtful use of escalation processes, identify technical sales blockers, capture evidence needed to support blockers and drive escalation appropriate
- Involvement into integration activities
- Drive the deployment of infrastructure workloads into Azure and increase their consumption of the platform by providing deployment guidance, supporting development of the customers
- Serving as a trusted advisor to top ecosystem (ISV, SI, MSP, and Channel) partners
- Developing Azure technical readiness plans for portfolio partners for Cloud Application Development practices
- Driving onboarding plans in conjunction with integration partners
- Ensuring partner technical plan execution and Azure consumption targets are met
- Being a technical leader for Microsoft or RedHat technology who can translate Microsoft/Red Hat roadmap and their product portfolio to Reference Architecture definition
- Develop deep relationships with key customer ITDMs and BDMs, who drive long-term data platform adoption within their company

- 5-8+ years applicable design and/or implementation experience required
- A proven track record of success working with senior Government technical decision makers is preferred
- Approximately 5+ years of architecting & consulting experience in the context of a services organization such as large system integrators
- Approximately 5+ year's design and/or implementation and/or support of highly distributed applications
- Approximately 2+ years' experience in "migrating" on premise workloads to the public cloud / hybrid cloud
- Help partners develop their Cloud Application Development practices on Azure, including delivering offers to the market based on professional services, managed services and/or IP