



Example of Cloud Services Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of cloud services. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for cloud services

- Manage and oversee operational cloud services supplier support for
- Leads projects related to customers internal process improvements
- This is a supervisory role managing people
- Coordination of strategic development of resources within the SE region, including approval of training plans, career development planning, conducting ongoing performance reviews and talent assessment, coaching/counseling SE's for their professional growth
- Review of resource utilization, planning for specialized coverage of the EMEA Cloud Services business, and review of the resource matching process
- Participation in regular territory reviews with regional sales directors resulting in a detailed understanding of at least the top 5 deals in each region
- Direction of the SE Team within the region, and development of long-term coverage plans for the SE region
- Deal and Account management support activities may include development of account strategy, high-level presentations, problem resolution, relationship development, and coordination of corporate resource involvement with the top five prospects within the region
- Working with US Cloud Services and EMEA SE Management peers to introduce and develop common standard ways of working
- Hands-on design and build of Micro-Service cloud-based solutions

Qualifications for cloud services

- Proficient API design skill
- Expert in Java, C/C++ and scripting
- Comfortable to work in multicultural team environment
- Professional certification (e.g., PMP) is preferred
- ITIL/ITSM certification a plus