Our company is growing rapidly and is looking for a cloud leader. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for cloud leader

- Participation in sales orals presentations
- Design and locally deploy the cloud architecture to support multiple deployment options including managed cloud services, joint partnerships with global and regional service providers, and deployments in both public and private cloud environments
- Support the development of the partner ecosystem to enhance the growth of the cloud business
- The successful candidate will have a demonstrated ability to develop a vision, drive and manage the execution of that vision, and deliver top-tier results while load balancing and prioritizing efforts across strategy, leadership and operations
- A mature and focused character, able to work alongside the top team
- A strong awareness of both external and internal best practice
- An entrepreneurial spirit to drive change and build a large business
- Absolute dedication to premium quality
- Working with the Global Practice leader, Lead the process to define and implement new Services offerings and delivery Best Practices and Delivery Templates across the Practice
- Work closely with senior management and leadership to define marketing objectives

Qualifications for cloud leader

- Demonstrated ability to create & lead high performance teams

- Ability to influence thinking and gain acceptance of ideas in sensitive situations
- 5-8 years pre-sales solution-oriented management experience
- Remote team management experience