



Example of Cloud ERP Job Description

Powered by www.VelvetJobs.com

Our growing company is looking to fill the role of cloud ERP. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for cloud ERP

- Assist clients in managing job expectations and timeline requirements
- Effectively demo solutions in complex customer engagements
- Provides deep subject matter expertise across multiple infrastructure areas, including multiple cloud environments
- Promotes security and data loss prevention strategies
- Build, maintain, and audit all related documentation as it relates to configuration, processes, service records, topologies, support contacts
- Lead & manage consulting sales activities in your location for HCM SaaS opportunities
- Work with peers, other regional teams
- Lead and manage the Cloud Applications Sales Team (ERP) to deliver sales target
- Develop sales strategies and drive execution with your team to market application solution directly or through alliance channel
- Define the right target customers and assign account territories and targets for your team

Qualifications for cloud ERP

- Business planning capability – Demonstrated ability to articulate a strategy and plan to build a sales business based on financial objectives, territory planning, marketing plans
- Be able to demonstrate capability of solution and functional design
- International project experiences are highly preferred

- Good oral and writing skills in both English and Mandarin
- Highly motivated, result-oriented and success-driven