Our company is growing rapidly and is looking for a cloud ERP. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for cloud ERP

- Work with Instructors in OCU delivery to present content in a customer friendly approach
- Work with customers, consulting and partners to understand implementation methodologies to align curriculum to support that
- Work with consulting and other organizations to design the best set of value added content
- Create content based on use cases to clearly articulate and demonstrate practical approaches to implementing, integrating or extending ERP Cloud
- Work with support to identify hot topical areas where customers need education and create content to bridge the learning gap
- Build and develop a Presales team who use state-of-the-art digital selling methods to communicate value to our customers
- Guide customers through the configuration of Financial solutions
- Conduct business process mapping and requirements gathering sessions with clients to determine application system requirements
- Lead an ERP implementation from beginning to end including system configuration, data conversion and reconciliation, training, and cutover assistance
- Perform the underlying analysis and prepare functional and detailed design specifications for extensions, integrations, and/or customization

Qualifications for cloud ERP

- Entrepreneurial mindset to grow business in Israel
- Availability to work at customer's locations in Israel
- Fluency in Arabic and French (customer facing grade) are mandatory
- Hands-on Oracle Advanced Controls, Oracle security implementation and effective Oracle audit experience
- Industry experience – 10-15+ year's experience, possibly including time in a client organization, but must have a minimum 5 years in either consulting services or IT sales