Our growing company is hiring for a cloud development. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for cloud development

- To attend UK monthly sales meetings to align activities and ensure smooth transition of partners at the appropriate time to the UK sales team
- MRR sales through CSDs
- Cloud partners recruited, launched and transitioned, against specified targets
- Lead and Manage the 6-10 resources of the CDOs Cloud Development team
- Ensure successful execution of POCs and other deliverables of the CCB CDO Cloud team
- Provides product activity reports, including sales pipeline and product adoption metrics and presents to executive management
- Work with different data sources including Azure SQL, Data Warehouse and NoSQL transactional storage
- Work on all aspects of software development lifecycle following agile methodologies
- Automated testing, deployment and configuration of your code
- Be part of the DevOps process

Qualifications for cloud development

- Strong instincts regarding business value and customer value propositions
- Broad exposure to a variety of technologies/concepts in a Hybrid Cloud environment
- Specialized knowledge in breadth and/or depth with regard to Cloud

- Five years plus selling experience in cloud/cloud related solutions to include driving partners understanding of the commercial imperatives of building a profitable and scalable Cloud Voice practice
- 5 years of experience or equivalent in data centre cloud sales or business development
- Bachelor's degree (Business/Marketing preferred)