



Example of Cloud Advisor Job Description

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Our company is searching for experienced candidates for the position of cloud advisor. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for cloud advisor

- Experience in a similar role within a mining environment or large scale global organisation
- Lead clients through the assessments of current systems/application portfolios and development of a transformation to cloud strategy and roadmpap
- Gain and convey expertise in (and study of) technologies, IT drivers, and IT trends for specified industries and markets focused on
- Talk to customers about technology decisions including server, storage, networking, virtualization and other components of cloud projects
- Have a desire and eagerness to learn to be the lead technical person - training will be provided but the need for ongoing self-training a must
- Training including whiteboard presentations to peer group
- Customer facing via phone call & conference call
- Provides part # lookup and quote creation for cloud requests
- Provides educational assistance to Sales Teams
- Manages requests from Sales to designated SLA's to ensure proper customer satisfaction/experience is achieved

Qualifications for cloud advisor

- Proven knowledge of the Public Sector IT procurement process
- Required experience and skills.3+ years executing a full mix of marketing activities

- Obtain state insurance licenses with required lines of authority (life, health & variable contracts) prior to the solicitation or sale of insurance products and obtain and maintain Series 7 and 66
- Have all outside business activity reviewed to ensure no conflicts of interest exist and compliance of regulatory requirements are met