



## Example of Clinical Applications Specialist Job Description

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Our company is growing rapidly and is looking for a clinical applications specialist. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

### Responsibilities for clinical applications specialist

- Interfaces closely with physicians, nurses, Operating Room staff and Technologists to increase procedural knowledge and product satisfaction
- Provide technical and clinical leadership during sales process by demonstrating full range of Molecular Imaging product features including potential uses, product capabilities and benefits to customers as needed
- Deliver product training to customers on software, application and or equipment use, monitor customer installations within assigned territory region to improve customer satisfaction and maintain customer relationships
- Responsibilities may also include ongoing post-sale customer support including onsite clinical in-servicing and go-live support
- Gain knowledge and familiarity with customers and their environments within the UK&I (current operations and workflow, desired operations and workflow, image quality, training function and resources)
- Improve customer satisfaction (as measured by Customer Satisfaction Survey) by providing training, applications consulting and image quality expertise, so that customer expectations are met or exceeded
- Meet regularly with Project Manager, Implementation Team and Regional Business Managers to provide customer feedback, assist with project plans and align schedules
- Participate in training programs to enhance training and applications consulting skills
- Develop/deliver HCIS training programs for Implementations/ISS team (upon

- Provide product demonstrations and attend to demonstrate at exhibitions when required

### **Qualifications for clinical applications specialist**

- Minimum 2-4 years clinical experience in Ophthalmic Surgical or clinical setting
- 5 years clinical experience in Radiography and Fluoroscopy
- Experience in a high volume customer service environment, in a technical support center operations experience preferred
- Provide clinical support to Acute Care Therapies ventilator customers on a daily basis with training, education, evaluations and follow up visits
- Implementation of all key programs and tools
- Create and update all training documentation for Getinge UKI ventilation customers