

## **Example of Clinical Applications Specialist Job Description**

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Our growing company is hiring for a clinical applications specialist. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for clinical applications specialist

- Provides extended on-site support and/or training to customer as appropriate after installation
- Establishes and maintains relationships including physicians, nurse management and other associated personnel at the customer level
- Troubleshoots, identifies and corrects, as possible and appropriate, any equipment related adjustments, functions, or problems
- Supports internal and external education courses and activities related to the clinical usage of ultrasound products
- Reports any problems, needs, ideas, related to product and/or techniques to the appropriate Product, or R&D, Manager
- Supports the clinical evaluation of new product development
- Maintains working relationships with all levels of the sales organization and other support functions, such as customer service and repair, operations, field service engineering and administration
- Develops and maintains effective knowledge of competitive products and provides input to management
- Coordinates and conducts customer support and training activities in the Operating Room environment
- Provides product training in-person and virtually to maximize product utilization, upgrade opportunities, growth and adoption

Qualifications for clinical applications specialist

- Ability to travel extensively is necessary
- A minimum of 5 years' experience in Flow Cytometry
- A minimum of 2 years' experience in Clinical Flow Cytometry, including instrument setup, specimen preparation, and data acquisition and analysis
- Must have experience with instrumentation and assay troubleshooting and in the development of assay/workflow designs
- Minimum of 2-4 years of clinical experience as a Technician in a surgical practice English