## **Example of Client Trainer Job Description**



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Our company is growing rapidly and is looking for a client trainer. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for client trainer

- You schedule, manage and conduct virtual public trainings on a consistent basis
- You participate in debriefing and quality assurance with the implementation and account management teams
- You manage pre- and post- training administrative work
- Coach and motivate trainers and consultants and colleagues at all levels of an organizational structure
- Provide constructive and strength-based recommendations for improvement
- Engage in and support the professional development of self, trainers, consultants, and colleagues
- Deliver product training to clients and internal stakeholders
- Maintain a high level of products knowledge
- Engage with clients to better understand client persona
- Monitor client at risk and engage meaningfully

## Qualifications for client trainer

- Entrepreneurial attitude focused on further developing the offering and flexible to change
- Self-driven, business minded, goal orientated, willing to travel at times up to 35-50% of the time
- Detail-oriented Entrepreneurial approach, taking initiative and proactively

- Excellent presentation skills, virtual and classroom
- Experience working with B2B clients