## **Example of Client Trainer Job Description**



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Our innovative and growing company is searching for experienced candidates for the position of client trainer. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for client trainer

- Stay up to date on the various product technologies
- Work strategically with sales representatives to convey knowledge to customers
- Assist with internal rollouts of new product launches and upgrades
- Establish an excellent working relationship with each customer and continuously strive to improve the level of overall services provided
- Thoroughly assess customer needs to devise the most effective, efficient and appropriate training model and materials necessary to exceed customer expectations
- Deliver classroom, recorded & virtual IPB new entrant, system changes and advanced training to the Client Onboarding Group in Europe & Asia, topics cover Regulations, systems, processes and soft skills
- Define & facilitate immediate training requirements for weekly sessions
- Shadow the Training & Communications for USPB
- Thoroughly preparing and professionally conducting training for new and current clients utilizing established training materials
- Assist in trial calls to ensure effectiveness of purchased system

## Qualifications for client trainer

- Obtain end-of-course evaluations from course participants in order to assess the effectiveness of training
- Strive to enhance the department's relationship with customers, ensuring the

- Develop and deliver agreed, tailored and innovative training solutions, ensuring deliverables reflect changes to current working practices, processes and procedures
- Develop and deliver online and self-teach solutions to meet the user and business needs to the agreed standard
- Identify appropriate training solutions to meet the needs of the NHS clients' skills and knowledge issues, in relation to Oracle Financial applications, changing processes and procedures
- Carry out Training Needs Analysis for clients who have requested additional training to provide the NHS SBS with a quality training solution