



Example of Client Solution Executive Job Description

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Our company is growing rapidly and is looking to fill the role of client solution executive. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for client solution executive

- Partner with Offering Management to ensure that clients are getting the functionality they want
- Partner with Marketing to ensure successful visibility to the Commercial/Growth client segment
- Gather and leverage relevant data to analyze for trends, array it for executive insights, and derive and track executable actions
- Leading the big team
- Economically handling the substantial engagement budget and managing the T&C's
- Serve as a member of the Strategic sales leadership team, contributing to refine market offerings and go to market strategy
- Serve as a member of the Nordic Sales Team for Big Deals, contributing to refine market offerings and go to market strategy
- The professional services business in your territory
- Detecting new opportunities

Qualifications for client solution executive

- Pro-active communication in international environments
- Insights and understanding of Finance Technology
- Should have 15 + years of exp handling large IT/Services deals in Enterprises and Government
- Long-term and large deal closing experience in Enterprise IT infra and Hybrid

- Information Technology with focus on Infrastructure, IT as Service and Hybrid Cloud Architectures