



Example of Client Security Job Description

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Our growing company is looking for a client security. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for client security

- Drive ESS customer and trial user success by initiating positive on-boarding experiences and maintaining customer satisfaction to enable retention
- Help customers derive maximum value from their investment in ESS
- Identify opportunities for expansion across customer accounts, collaborating with sales and marketing to ensure baseline and net new revenue growth
- Create seamless onboarding processes and work cross-functionally with our support and services team to proactively manage successful customer fulfillment
- Drive and process customer renewals for the ESS service
- Track user statistics and develop strategies for enhanced engagement leading to increased satisfaction and sell-through
- Maintain knowledge of the Shared Assessments methodology for vendor assessment, or other such methodologies our clients may use as the basis for their assessments
- Work with auditors and vendors who support security and privacy maturity development, and with internal and external auditors
- Understanding business requirements & associated data to best define and implement the strategy to meet those needs using NLP & machine learning
- Working with customer SMEs to understand what they want to see & do and then using data to solve for the best strategies on how to accomplish that within constraints

Qualifications for client security

- Strong knowledge of standards / regulations impacting information security (e.g., PCI, HIPAA, SOX)
- Familiarity with Operating Systems concepts such as Kernel, Drivers, Graphics, and Firmware
- Understanding of Software Engineering processes and best practices
- 3+ years of practice as a Software Developer, Software Engineer, Software Development Engineer (SDE), Embedded Software Engineer, Security Software Engineer, or Security Software Developer
- Experience in IT outsourcing business (a plus)