



Example of CIB-Business Manager Job Description

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Our company is hiring for a cib-business manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for cib-business manager

- Analyze balance sheet changes and client pricing to enhance profitability and find opportunity
- Strategically align with product executives on budgeting, forecasting, and financial analytics for operating margin (NII/NIR/Expenses) for the Liquidity Solutions and Escrow businesses
- Deposit forecasting with a focus on funds transfer pricing and interest expense, spreads, and the impact of seasonality and business growth
- Actively engage in creating senior management level presentations and providing effective reporting to product executives and Finance CFO
- Acts as subject matter expert (SME) and oversight of Inter-affiliate services (IAS) project workflow
- Provide advisory support for IAS project structuring and applicability to the business units
- Identify and monitor project execution risk of in-flight projects for escalation to senior management
- Drives business awareness by conducting boot camp trainings to associates
- Serves as escalation point and supports issue resolution
- Ensure adherence to deadlines by working with cross-functional and global teams to complete deliverables on-time

Qualifications for cib-business manager

- Solid understanding of fixed income products and systems preferred
- A working knowledge of Markets products is expected

improvements to processes and implementing them using various industry standard practices and tools including RAD

- Project/ Change Management experience should involve strategic systems implementation as a Program Manager or Workstream Lead Tactical implementations that address technological gaps or new business infrastructure, acting as the role of Project manager or business analyst
- Identify, escalate and mitigate business risk
- Ensure the business is aligned with key control and support functions (such as Legal, Compliance, Operations, HR, Audit, Technology)