



Example of CIB-Business Manager Job Description

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Our growing company is looking to fill the role of cib-business manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for cib-business manager

- Participate in annual business budget process
- Support Business Head and other Global Product Business Managers by providing timely, accurate, and thorough information on variances and Risks & Opportunities to Budget
- Partner with product to remediate risk and control issues
- Participation in IB task groups, front office tools, scorecard design, global pipeline
- Drive the strategic agenda of the Technology Industry head across the firm
- Work directly with industry and sector heads on quarterly business performance reviews, monthly sector reviews, target deal reviews, global industry reviews/offsites, credit reviews, weekly meetings
- Oversight of monthly performance reporting and forecasting process, including revenue, balances, spreads and expense trends
- Establishment and execution of the Liquidity business strategy and priorities in conjunction with Business Head
- Provide global liaison with Liquidity product to align objectives and initiatives
- Monthly reporting, forecasting and planning for Escrow business in EMEA

Qualifications for cib-business manager

- Excellent presentation skills – strong PowerPoint skills are essential
- Assist with business strategy, performance and priorities
- Enthusiastic, self motivated and able to under tight timeline and pressure

- Strong problem solving mindset to identify issues, present and implement solutions in a structured approach
- Ability to work well independently and partner with others