



Example of Capital Equipment Job Description

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Our growing company is looking to fill the role of capital equipment. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for capital equipment

- Coordinates with the appropriate suppliers and other external resources needed in developing and implementing process improvement plans
- May be required to support other repair sites or repair site startups and leverage best practices across the sites
- Deep knowledge of Molecular Spectroscopy and or Material Science
- You're an experienced sales professional with the ability to exceed expectations and achieve sales quotas
- Sales of Laboratory/Scientific Equipment is preferred
- You are a problem solver, have strong influencing skills and utilize analytics to take action on sales opportunities
- You excel in building and maintaining relationships, positively affecting business growth
- Working knowledge of FT-IR, Raman, UV Vis is highly desirable
- Ability to travel (up to 10% abroad)
- Reporting all service activities on dedicated formularies

Qualifications for capital equipment

- Knowledge of general terms with Medical Device Capital and Consumables products and services, legal, risk and business implications of contract language
- Experience in the use of Oracle Grants Accounting and Fixed Assets

- Demonstrated ability to work well with colleagues, clients, and external organizations
- Frequently sit, sort, grasp, lift, carry, push and/or pull objects that weigh 10 pounds or less
- Occasionally write by hand, twist, bend, stoop, squat, and use a phone, copier, or other office equipment
- Rarely reach or work above shoulders