



## Example of Capital Equipment Job Description

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Our company is growing rapidly and is hiring for a capital equipment. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

### Responsibilities for capital equipment

- Facilitate consistency and compliance to ensure current, accurate and complete financial records of equipment
  - Assist the PMO Accounting team in generating monthly, quarterly and annual financial reconciliations and reporting
  - Communicate closely with the Disposition team (including Surplus Sales) to ensure timely retirement of financial records involving sales of capital equipment items
  - Participate in outreach and/or training activities that may include communications, events, training, and conferences
  - Not all unique aspects of the job are covered by this job description
  - Create customer /product penetration strategies and the deployment of such for new accounts
  - Lead commercial negotiations with new customers
  - Independently performs work which involves conventional types of plans, investigations, surveys, or equipment with complex features
  - Leads and/or participates in project teams coordinating the efforts of engineers, technicians and other professionals of various disciplines/departments to design, develop, and continuously improve processes
  - Support continuous improvement initiatives for reducing Quality related non-conformances
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- 8+ years experience with Large Ticket Equipment Finance transactions
- Candidate will have strong credit and underwriting skills
- Candidate will have effective writing and communication skills
- A minimum of 2+ years experience in Procurement (Strategic Sourcing)
- Experience in purchasing capital equipment/fabricated machinery is strongly preferred
- Lead development and execution of commodity/category strategies