



Example of Business Unit Director Job Description

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Our company is looking to fill the role of business unit director. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for business unit director

- Provide view of business unit aggregate risk to business unit executive and line managers (executive direct reports)
- Assessment will be supported by bottom-up self-assessments performed by individual functions, including Risk & Control Self-Assessment (RCSA), Compliance Assessments, Reputation and Strategic Assessments, program-specific assessments (new product, project, third party)
- Work as part of a larger team to assist in target operating model development of enterprise risk & controls structure specifically focusing on linkages between central risk & controls function and individual BU risk & controls functions, coordination model between individual risk & controls functions and second line of defense risk areas and SMEs
- Assist the risk type owners in deployment of minimum requirements for reputation, strategic and compliance risk assessment activities to the first line of defense, and the development of business unit-level associated risk metrics to be monitored in support of our risk appetite
- BUD is expected to meet or exceed their annual Sales Revenue Target as defined in the Division budget
- Builds & leads the team of Product Managers, Area Managers and Key Account Managers with confidence, passion and high energy
- Responsible to manage the Marketing and Sales department budget
- Oversees and evaluates customer research (market research), market conditions
- Establishes a professional and inspiring relationship with the agents in the different countries with the Medical department ensuring a positive

- Responsible for the successful operation of the cluster activities of major significance to the organization

Qualifications for business unit director

- Communicate complex issues in a concise and compelling way and build strong
- Significant experience (min 5 years) in designated therapeutic area strongly preferred
- Preferred candidate will have 5+ years of practical risk management experience in financial services with specific experience in fixed income products
- Understanding of credit risk counter party risk
- Understanding of recent regulatory trends with regards to counter party risk a plus
- Project Management skills to express to global counterparts local Japan-specific policies