Our company is looking for a business trainer. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for business trainer

- Be very familiar with and speak fluently to trends and key metrics regarding productivity with group coaching
- Regularly and proactively provide recognition to Field leadership within the region
- Partner with Field leaders leveraging best practices and expertise to increase stability and development of new Level V Executive consultants
- Participate in company held Business Presentations and Business Trainings with Regional Directors and Regional Training Directors around the country
- Identify emerging Field leaders and provide coaching and support, and to assist them and their teams in setting and achieving goals
- Constantly assess Consultant success and business outcomes in the context of compensation plan strategy, providing feedback and recommendations to the company to optimize programs and drive Consultant performance
- The scope of the training will be the solution implemented as part of the Phase-I (modules, processes, business divisions)
- The training will comprise of classroom & virtual sessions - as necessary
- Designing and developing best practise learning and support materials, with a global reach
- Analysing the training needs of colleagues across the front office

Qualifications for business trainer

- Experience in commercially focused Learning and Development role
- Experience in delivery of large scale systems training – experience in Sales

- Bachelor's degree or equivalent combination of education and business specialty area experience
- 7+ years of financial lending experience, of which 5 years must include first mortgage lending experience working in one or a combination of roles as a Senior Processor, Mortgage Loan Originator (MLO) or a First Mortgage Underwriter
- Proficient knowledge of agency guidelines, specifically FNMA and FHA