



Example of Business & Strategy Analyst Job Description

Powered by www.VelvetJobs.com

Our company is growing rapidly and is hiring for a business & strategy analyst. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for business & strategy analyst

- Support commercial planning for the next fiscal year including the development of GTM strategy and optimization of the sales coverage model for the Enterprise Business Unit
- Drive the sales forecasting process working closely with sales leaders
- Provide transparency on and interpretation of sales performance metrics through the construction, maintenance & improvement of metrics packs & dashboards
- Manage ad hoc requests from top management
- Your 2 years+ of hands-on experience in data manipulation, financial modelling, reporting, insights, and transforming insights into recommendations
- Maintain and enhance existing system future CRM/ Sales force automation systems
- Work across the company to build the business case for new, strategic initiatives
- Manage cross-functional initiatives from strategy to implementation
- Create presentations for senior leadership in support of ongoing projects
- Conduct period reviews of various pieces of the business

Qualifications for business & strategy analyst

- Ability to proactively identify areas in the organization that require strengthening
- Advanced level in MS office applications, Excel, PPT and Word
- Must be able to learn new topics quickly
- Strong multi-tasking skills with attention to detail required