



# Example of Business Senior Consultant Job Description

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Our growing company is looking for a business senior consultant. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for business senior consultant

- Proactively provide metrics to Director, Business Practices and Manager, Business Practices on project delivery
- Translate client's business needs into agile product backlogs, user stories, detailed business requirements documents, use cases and systems interaction diagrams
- Must be able to collaboratively define and establish business processes in the format of Maximo workflows
- Facilitates workshop sessions to gather key performance indicators and to clearly understand the current business processes to effectively set the stage for future transformation
- Establishes and maintains positive, productive, working relationships with internal associates, external clients, third-party vendors, and business partners
- Manage a portfolio of ideas and opportunities for the Business Practices team
- Advise management and other Consultants on complex business problems
- Identify issues, form hypotheses and use structured techniques to solve ambiguous business and operational problems
- Contribute to business case assessment, development and documentation
- Show proactive involvement in the identification of areas for self development and implementing an action plan to achieve your goals

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- 3-5 years working experience in insurance, project management, or technology preferred
  - Ability to travel up to 15% at any given time
  - Understanding of customer roles – user and commercial buyer, influencer, coach, gate-keeper
  - An advanced degree in HR, Organizational Development, or related field is desired
  - Must quickly establish personal and HR credibility within the organization and have the ability and the desire to embrace change the ability to lead others through the change process
  - Must demonstrate highly effective interpersonal communication skills and a sound understanding of the business